

MINUTES OF 2ND CHINA MALAYSIA PORT ALLIANCE MEETING
DATE : 4 SEPTEMBER 2017
TIME : 9.30 AM – 1.00 PM
VENUE: KUALA LUMPUR CONVENTION CENTRE, MALAYSIA

ATTENDANCE

As per attachment (Appendix 1)

PREAMBLE

The 2nd China Malaysia Port Alliance (CMPA) Meeting was officiated by the Honorable Minister of Transport Malaysia, Dato' Sri Liow Tiong Lai. The ceremony was also attended by H.E. Dr. Huang Hui Kang, Ambassador of the People's Republic of China to Malaysia and the delegates from China Malaysia Port Alliance member ports. The Honorable Minister of Transport, Malaysia also delivered the Welcome Address during the opening of the 2nd China-Malaysia Port Alliance Annual Meeting.

The Welcome Address is as per attachment (Appendix 2)

1.0 OPENING SPEECH

1.1 Ministry Of Transport Malaysia

The opening speech by the Ministry of Transport Malaysia was delivered by Dato' Chua Kok Ching, Deputy Secretary General, Ministry of Transport, Malaysia on behalf of the Secretary General.

The speech is as per (Appendix 3)

1.2 Ministry of Transport People's Republic of China

The opening speech by the Ministry of Transport People's Republic of China was delivered by Mr. Liu Peng, Deputy Director General, Department of Waterway, Transportation, Ministry of Transport, People's Republic of China.

The speech is as per (Appendix 4)

2.0 WELCOME SPEECH

2.1 Malaysia Secretariat

The Welcome Speech was delivered by Tan Sri Dato' Seri Kong Cho Ha, Head of Malaysia Secretariat.

The speech is as per (Appendix 5)

2.2 People's Republic of China Secretariat

The Welcome Speech was delivered by Mr. Xu LunHuan, Head of People's Republic of China Secretariat.

The speech is as per (Appendix 6)

3.0 UPDATES FROM MALAYSIA SECRETARIAT

3.1 The updates from Malaysia Secretariat was delivered by Mr. V.S.Vijay.

3.2 The Malaysia secretariat updated that the following initiatives has been carried out :

3.2.1 E-port community exchange platform to share information database

- Phase 1 : linking 6 Malaysia Ports websites with 11 China Ports website (Status: Completed)
- Phase 2: Joint website has been developed to exchange information amongst member ports. The website can be found at : www.cmpa.asia.

3.2.2 Human Resource Training and Development Programmes for Port Personnel.

3.2.2.1 Malaysia Ports will organize the following programme:

- i) Port centre of Excellence seminar on 30th October 2017 in conjunction with Johor Ports Week

3.2.3 Best Practices in Ports and Logistics Industry

3.2.3.1 Malaysia Ports have proposed the adoption of Best Practices related to the practice by Shipping Agent on Container Deposit Collection by CMPA member ports as the first initiative on best practices to be shared among member ports. The proposal is put forward for the consideration of the China ports.

3.2.4 Promotion Efforts to enhance trade in Malaysia and China

3.2.4.1 Malaysia Ports actively visited China Ports between July 2016 till July 2017 to further enhance cooperation. Among the ports visited were Qingdao, Shenzhen, Guangzhou, Fuzhou, Hangzhou.

3.2.5 Port Terminal Investment, Operations and Development

3.2.5.1 To explore potential projects in Malaysia that can be developed with China Ports.

3.3 Proposed Initiatives for the Year 2017-2018

3.3.1 To publish e-bulletin among CMPA member ports both in English and Mandarin versions.

3.3.2 To bring into full play the advantages of LOGINK and carry out port logistics information interoperability among CMPA member ports.

3.3.3 Malaysian Ports are currently drafting a framework for Green Initiatives and will work with the China Ports for information/study/roadmap/policy on the Green Initiatives that have been implemented by China Ports.

3.3.4 Malaysia Ports will review and participate in the relevant exhibitions/expos/seminar/conferences that will be held in Malaysia and China.

3.3.5 To participate in training programmes organized by China and Malaysia member ports.

The updates from Malaysia Secretariat is as per (Appendix 7)

4.0 UPDATES FROM CHINA SECRETARIAT

- 4.1 The updates from China Secretariat was delivered by Ms. Ding Li on behalf of the China Secretariat.
- 4.2 The China secretariat updated that the following initiatives have been carried out :
 - 4.2.1 The China secretariat successfully organized the 1st China- Malaysia Port Alliance annual meeting in July 2016.
 - 4.2.2 To strengthen the exchange of information amongst CMPA member ports – a column in China Port Association website has been created. The column comprises of alliance profile, information exchange and cooperation, member profile and statistical data.
 - 4.2.3 A web link has been established for respective China Malaysia member ports. This website has become an important window for China secretariat to publicize port operations information exchange among member ports.
 - 4.2.4 To strengthen information interaction between members, the China Secretariat has compiled and published quarterly China-Malaysia port alliance information. At present two issues of this publication has been published.
 - 4.2.5 The 1st China Malaysia Ports Secretariat meeting was held in Shanghai. Both Malaysia and China secretariat had exchange views on respective work carried out since the 1st annual CMPA meeting.
 - 4.2.6 Since the establishment of the Port Alliance, the interaction between members of both parties has been strengthened, exchanges have become increasingly frequent, and joint ventures and cooperation have made new progress. Joint ventures and cooperation between

enterprises of both countries have been implemented. One of the project being jointly developed by China and Malaysia is the Melaka Gateway project jointly developed by China and Malaysia enterprises.

4.2.7 Within the framework of China-Malaysia Port Alliance, both parties have further strengthened port cooperation and promoted a new breakthrough in cooperation between both parties of the Port Alliance and the Sea-front Industrial Parks.

4.3 Proposed Initiatives for the Year 2017-2018

4.3.1 Promote Interoperability

4.3.1.1 Strengthen the "Hard Connection" of infrastructure to encourage both parties to bring into full play their respective advantages, and to expand the two-way investment of the two ports.

4.3.1.2 Strengthen "Soft Connection" such as rules, standardization, policy, etc., in order to promote effective docking, and linkage development.

4.3.1.3 To encourage both parties to open new shipping network, increase liner frequency and build complete shipping network services.

4.3.1.4. Enhance port information interoperability, and mutual sharing and benefits, to increase efficiency and reduce trading cost and expenditure.

4.3.2 Create innovative cooperation model.

4.3.2.1 First to extend the port logistics industry chain, expand the port and shipping upstream and downstream industries, carry out multimodal transport and other logistics business cooperation, and enhance the port's strategic position in the global supply chain.

4.3.2.2 Advantages of port hub to strengthen integrated port-vicinity cooperation, and using the Kuantan port model of "port- industry- park" linkage development model as reference, build international production capacity cooperation platform.

4.3.2.3 Bilateral tourism resources to embark on the cruise industry cooperation, and enhance cultural exchanges, in order to promote the bonding of people.

4.3.3 Realize the contents of cooperation.

4.3.3.1 First realize the contents of cooperation, projects and measures of both parties, and promote early start and finish of the cooperation project.

4.3.3.2 Strengthen long-term planning and strategic research, and promote practically the present specific cooperation contents.

4.3.3.3 Promote joint venture projects like Kuantan Port and Melaka Gateway Port, stimulate talent exchange, technology exchange, increase mutual learning and professional training, and constantly expand our areas of cooperation. To continue the official China Malaysia Port Alliance column with regular updates on a monthly basis concentrating on cargo transaction among member ports.

4.3.4 To promote bilateral port information exchange and interaction.

4.3.4.1 To continue the official China Malaysia Port Alliance column with regular updates on a monthly basis concentrating on cargo transaction among member ports.

4.3.4.2 To prepare, summarize and report the progress of the China-Malaysia Port Alliance in a

quarterly e-publication to competent authorities and member ports.

4.3.4.3 To effectively run the CMPA website together with the Malaysia Secretariat

4.3.5 To actively promote exchanges and cooperation among member ports on the development of Port Intelligence and Green Port, management innovation, service innovation, etc. for mutual promotion and common development.

4.3.6 To conscientiously perform other related work stated in the minutes of the meeting at both Secretariats.

The updates of the China Secretariat is as per (Appendix 8)

5 COUNTRY PAPER

5.3 Country Paper 1 – Malaysia

The country paper by Malaysia was presented by Mr. Muhammad Razif Ahmad, General Manager, Johor Port Authority. The paper was titled “Green Port Initiatives – Malaysia’s Perspective”

The paper is attached as per (Appendix 9)

5.4 Country Paper 2 – China

The country paper by China was presented by Mdm LV YingYing, Deputy Director General, Beibuwan Port Administration, Bureau of Guangxi, People’s Republic of China. The paper was titled “To strengthen port connectivity and deepen bilateral cooperation to promote cooperation between ports of China and Malaysia to a higher level”

The paper is attached as per (Appendix 10)

5.5 Country Paper 3 – China

The country paper by China was presented by Mr. Li QuanZhan, Deputy Director General, Guangzhou Port Authority. The paper was entitled: “Interconnection, Mutual Cooperation and Development of China and Malaysia Ports”.

The paper is attached as per (Appendix 11)

6 SHARING OF INFORMATION BY CMPA MEMBER PORTS

6.1 Both Malaysia and China have exchanged information and updates on their respective ports.

7 PROPOSAL TO INCLUDE NEW MEMBERS

7.1 China

China proposed to admit Tianjin Port as a new member into the CMPA and the proposal was accepted unanimously by all member ports.

7.2 Malaysia

Malaysia proposed to admit Kemaman Port Authority, Sabah Ports Authority and Kuching Port Authority as new members into the CMPA and the proposals were accepted unanimously by all member ports.

8 3rd ANNUAL CMPA MEETING VENUE

8.1 The Head of Secretariat China announced that the 3rd annual CMPA meeting venue will be at Tianjin in 2018. A video presentation was made by Tianjin Port as an introduction to the next meeting venue.

9 OTHER MATTERS

9.1 There were no other matters were raised.

10 CLOSING REMARKS

10.1 Malaysia

Tan Sri Dato Sri Kong Cho Ha, the Head of Malaysia Secretariat delivered the closing remarks on behalf of the Malaysia Port members as included in (Appendix 12).

10.2 China

Mr. Xu LunHuan, the Head of China Secretariat delivered the closing remarks on behalf of the China Port members as included in (Appendix 13)

11 SIGNING OF MEETING MINUTES

The minutes of the 2nd CMPA Meeting was finalized and signed by Tan Sri Dato Sri Kong Cho Ha, the Head of Malaysia Secretariat and Mr. Xu Lun Huan, the Head of China Secretariat, witnessed by Dato' Chua Kok Ching, Deputy Secretary General, Ministry of Transport, Malaysia and Mr. Liu Peng, Deputy Director General, Department of Waterway, Transportation, Ministry of Transport, People's Republic of China.

12 ADJOURNMENT

The 2nd China Malaysia Port Alliance meeting was adjourned at 1.00pm.

The minutes of this meeting are in duplicates, written both in English and Chinese, signed on September 4, 2017 in Kuala Lumpur, Malaysia, and each Secretariat of CMPA holds one copy.

MALAYSIA PORT ALLIANCE

Representative (Signature):



Name : Tan Sri Dato' Seri Kong Cho Ha

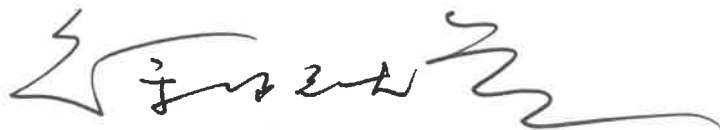
Designation: Head of Malaysia Secretariat,
Chairman of Port Klang Authority

For and on behalf:

CHINA PORT ALLIANCE

Representative (Signature)

Name: Xu Lun Huan



Designation: Representative of the Chinese Secretariat
Director of Fuzhou Port Administration Bureau of Fujian
Province

September 4, 2017
Kuala Lumpur, Malaysia